

## **Press Release**

### **Total Strengthens Its Presence in the Industrial Lubricants Market**

**Paris, August 2, 2019** – Total Lubrificants, a leading player in the global lubricants market, announces the acquisition from Houghton International of its aluminum hot rolling oil (AHRO), steel cold rolling oil (SCRO) and tinplate rolling oil (TPRO) activities in the North American and European Economic Area markets. The transaction includes the associated technical support services in both regions.

“We believe that this acquisition will create value both for Total and our customers from these industries. It will strengthen our position in the industrial lubricants market, which is an important part of our strategic vision for the future,” said Philippe Charleux, Senior Vice President, Lubricants & Specialties at the Marketing & Services Division of Total. “Geographically we are strengthening our strong presence in Europe and expanding our activities and market penetration in North America, especially the U.S.A.”

With this specially formulated range of hot and cold rolling oils, cleaners and accompanying fluid management services, Total is broadening its product portfolio to offer customers a fully integrated solution.

Total has a long-standing history of providing value-added lubricants and maintenance solutions to the industry while meeting the highest safety and environmental standards.

#### **About Total Lubrificants**

Total Lubrificants is a leading global manufacturer and marketer of engine oils and lubricants. It has 41 production plants worldwide and more than 5,800 employees in 150 countries. Total Lubrificants offers innovative, efficient and environmentally responsible products and services developed by more than 130 researchers at its R&D center. Total Lubrificants is a partner of choice for the automotive, industrial and marine markets.

## About the Marketing & Services Division of Total

The Marketing & Services Division of Total develops and markets products primarily derived from crude oil, along with all of the associated services. Its 31,000 employees are present in 109 countries and its product and services offerings are sold in 150 countries. Every day, Total Marketing & Services serves more than 8 million customers in its network of over 14,000 service stations in 62 countries. As the world's fourth largest distributor of lubricants and the leading distributor of petroleum products in Africa, Total Marketing & Services operates 50 production sites worldwide where it manufactures the lubricants, bitumen, additives, special fuels and fluids that sustain its growth.

## About Total

Total is a major energy player that produces and markets fuels, natural gas and low-carbon electricity. Our 100,000 employees are committed to better energy that is safer, more affordable, cleaner and accessible to as many people as possible. Active in more than 130 countries, our ambition is to become the responsible energy major.

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